

**NWB Budget Meeting**  
**Wednesday, June 9, 2021**  
**8:00 AM – 4:30 PM MDT**  
**Hampton Inn – Sidney, NE (635 Cabela Dr., Sidney, NE 69162)**  
**MINUTES**

**Board Members Present:**

- Larry Flohr, District 3
- Mark Knobel, Vice Chair, District 6
- Rick Dunbar, District 7
- Bob Delsing, Chair, District 1
- Tyson Narjes, District 2
- Kent Lorens, District 4

**Others Present:**

- Royce Schaneman, Executive Director
- Sarah Ahrens, Ag Promotion Coordinator
- Hector Santiago, UNL ARD
- Parry Richards, NDA
- Shelby Mikulak, NDA
- Claire Oglesby, Governor Fiscal Analyst
- Jacob Leaver, Governor Fiscal Analyst
- Stan Garbacz, UNL
- Mark Hodges, PGI
- Jeff Noel, Husker Genetics
- Jeff Bradshaw, UNL
- Cody Creech, UNL

**Bob called the meeting to order at 8:11 AM MDT.** The Open Meetings Act was present.

*Proceedings*

- Roll call was taken and crop report updates were given. Guests were introduced and welcomed.

*Oath of Office*

- Jared Sayer had a previous commitment and was unable to attend the meeting. He will stop by the office for onboarding in the near future. The Oath of Office materials were not present at the meeting. Kent Lorens and Jared Sayer will take the oath at the next meeting.

*Review of Agenda:*

- **Tyson moved to approve the agenda as presented; Kent seconded. Voice vote, motion carried.**

*Approval of Minutes*

- **Kent moved to approve the meeting minutes; Larry seconded. Voice vote, motion carried.**

*Financial Review*

- Royce reviewed the April and May financial reports. **Larry moved to accept the financial reports for April & May; Mark seconded. Roll call vote: Mark, Y; Kent, Y; Tyson, Y; Larry, Y; Rick, Y; Bob, Y. 6 yes – 0 no. Motion approved.**

### *Check-off Compliance*

- There were no reports for the current meeting.

### *Domestic & International Marketing*

- U.S. Wheat Associates, Bob: The summer meeting will be held June 29-July 1, 2021 in Nashville, TN. Royce, Sarah, Tyson and Bob will be attending.
- Food Aid, Kent: More money has been allotted to the program due to COVID relief payments. Last year, 5% of Hard Red Winter wheat sales were attributed to Food Aid.
- Wheat Marketing Center, Rick: The center should be fully opened by fall. Building discussions are ongoing.
- Wheat Foods Council, Sarah: The Annual Meeting will be held virtually in July.
- Plains Grains Inc., Larry: Larry attending the recent meeting in person in Denver, CO. Harvest updates have begun out of Texas and Oklahoma.
  - o Mark Hodges showed the Board the new interactive maps, graphs and charts on the PGI website. The website will be live for everyone the week of June 21, 2021.
- Wheat Quality Council, Royce: The Spring Wheat Tour will be taking place in North Dakota in the upcoming month. They are expecting a smaller crowd.

### *University Report*

- Hector Santiago: The University plans to return to on campus classes and have a normal semester in the fall. Upcoming University activities will be sent to Royce and Sarah to be put on the calendar. The search committee is being put together to find the next Director of Extension for the University of Nebraska – Lincoln. The commodities will be asked to participate in the interviews.
- Cody Creech: Field days are June 14-17, 2021 in western Nebraska. The variety test selection tool is live for producers to utilize. It has results going back to 2004.
- Jeff Bradshaw: There is a large emphasis working on sawfly issues.

### *NWGA Report*

- Sarah Ahrens: The Growers will have a booth for three days at the NE State Fair during the Largest Classroom Days to reach out to students. There will be no golf tournament held this year. The Growers submitted two proposals for education opportunities and federal legislation. The budget was set for FY 2021-2022.

### *Ambassador Report*

- Jennifer Howsden and Emma Goosic prepared a video presentation of their ambassador experience that was shared with the Board.

### *Executive Director Report*

- Agency move: The current layout gives the office space 980 square feet. The earliest the move would take place is in October, though the end of the year may be more realistic. The estimated cost to move is \$8,500.
- Seed sorter: The University of Minnesota offered \$2,500 for the sorter. **Mark moved to sell the seed sorter to the University of Minnesota for \$2,500; Rick seconded. Voice vote, motion carried.**
- Right of First Refusal: **Tyson moved to approve that Royce will exercise the Right of First Refusal and sign the agreements for FY 21-22 on behalf of the Nebraska Wheat Board; Rick seconded. Voice vote, motion carried.**

- Auditing: The audit has gone well. There will be an exit interview in the upcoming weeks that Bob will join via videoconferencing.
- Check-off increase: The process will begin at the beginning of FY 21-22.

#### *First Reading of Funding Proposals*

- There were four new proposals: Ag Sack Lunch Program, Website: ADA Compliant, Website: non-ADA compliant, and USDA Variety Survey. **Mark moved to advance #54 Ag Sack Lunch Program and #72 USDA Variety Survey to the second reading; Larry seconded. Voice vote, motion carried.**

#### *Second Reading of Funding Proposals*

- The Board projected the income for FY 2021-2022. They worked to determine which proposals to fund for FY 2021-2022.

#### *Variety Development & Release Committee Update*

- Mark: All stakeholders met on Thursday, June 3, 2021 to discuss the proposed model. The Variety Release Committee will be updated and more inclusive, adding new ex officio members the committee recommended. NU Horizon Genetics is the potential name for the new marketing entity. The wheat variety NE15420 has been names Epoch. The Nebraska Wheat Board is giving up all of their royalties to help get the new model functioning. The biggest hurdle is who will own NU Horizon Genetics and how will it be structured. The Nebraska Wheat Board has exercised their Right of First Refusal on NE15420 and will request a license to market it. **Mark moved that the NWB formally request to obtain a fully paid-up, non-exclusive license for Epoch (NE15420) and NB15420 in accordance with the research contracts; Kent seconded. Roll call vote: Rick, Y; Tyson, Y; Larry, Y; Kent, Y; Mark, Y; Bob, Y. 6 yes – 0 no. Motion carried.**

#### *Executive Session*

- Bob formally announced the Board would move into Executive Session for the purpose of discussing staff salaries at 3:03 PM MDT. **Rick moved to enter into Executive Session regarding staff salaries and executive director performance review; Mark seconded. Roll call vote: Mark, Y; Larry, Y; Kent, Y; Rick, Y; Tyson, Y; Bob, Y. 6 yes – 0 no. Motion carried.**
- **Rick moved to reconvene open session; Larry seconded. Roll call vote: Kent, Y; Mark, Y; Larry, Y; Tyson, Y; Rick, Y; Bob, yes. 6 yes – 0 no. Motion carried.** Open session reconvened at 4:11 PM MDT.

#### *Salary Adjustments*

- **Kent moved to accept salary adjustment option 5, a 3% increase for Royce and 2% increase for Sarah, along with a \$500 bonus to Sarah for FY 21-22; Larry seconded. Roll call vote: Larry, Y; Rick, Y; Kent, Y; Tyson, Y; Mark, Y; Bob, Y. 6 yes – 0 no. Motion carried.**
- **Tyson moved to give Sarah a \$500 bonus from the unobligated FY 20-21 budget; Kent seconded. Roll call vote: Mark, Y; Tyson, Y; Larry, Y; Kent, Y; Rick, Y; Bob, Y. 6 yes – 0 no. Motion carried.**

#### *Financial Review Continued*

- **Larry moved to add \$500 to each of the following categories: phone, data processing, miscellaneous expense, dues and subscriptions, and Nebraska Farmer; Mark seconded. Roll call vote: Kent, Y; Rick, Y; Larry, Y; Mark, Y; Tyson, Y; Bob, Y. 6 yes – 0 no. Motion carried.**

*Approval of Budget*

- **Tyson moved to approve the FY 21-22 budget; Kent seconded. Roll call vote: Rick, Y; Tyson, Y; Mark, Y; Kent, Y; Larry, Y; Bob, Y. 6 yes – 0 no. Motion carried.**

*Calendar & Travel*

- Next meeting: Tuesday, August 24, 2021 @ North Platte.
- **Larry moved to approve the calendar & travel; Rick seconded. Voice vote, motion carried.**

**Bob adjourned the meeting at 5:04 PM MDT.**

## NWB Calendar & Travel Items

### April 2021

- **April 1** – Commodity Board Round Table with Mike Boehm, Lincoln, NE – Royce
- **April 6** – BNSF Ag Prod Summit 9:30a (*Virtual*) - Royce
- **April 6** – Vietnam / Nebr Dept of Ag 8:00p – *Virtual* - Royce
- **April 7-9** – State FFA Convention (*Virtual*)
- **April 7** – Mexico Embassy Briefing with Gov. Ricketts 11:45a (*Virtual*) - Royce
- **April 8** - Nebraska Farm Bureau Legislative Ag Breakfast 7:30a (*Virtual*) – Royce
- **April 15** – Audit Entrance Conference 1:30p - Royce
- **April 29** - Nebraska Farm Bureau Legislative Ag Breakfast 7:30a (*Virtual*) – Royce
- **April 29** – Nebraska Department of Education CTE Panel 2:00p-4:00p (*Virtual*) – Sarah
- **April 30** – Retirement reception for S. Baenziger 10:00-11:30 (*Virtual*) – Royce, Sarah
- **Apr 30** – Arbor Day – State Offices Closed

### May 2021

- **May 7** – PGI Meeting 11:00-3:00 Mountain Time, Denver – Royce (*Virtual*) and Larry (n person)
- **May 17-20** – Wheat Quality Council Hard Red Winter Wheat Tour, Manhattan, KS – Sarah
- **May 20** - Nebraska Farm Bureau Legislative Ag Breakfast 7:30a (*Virtual*) – Royce
- **May 25** – Making the Connection: An Ag Literacy Conference, Kearney, NE - Sarah
- **May 31** – Memorial Day – State Offices Closed

### June 2021

- **June 3** – Variety Development & Release Committee Meeting, Lincoln NE – Royce, Sarah, Mark
- **June 7** – Meeting with Fallbrook Architect, 9:00am - Royce
- **June 7** – NAWG Budget Meeting, McCook, NE - Sarah
- **June 8** – Field Day, Knobel Farm 6:30p CDT, Fairbury, NE
- **June 9** – Nebraska Wheat Board Meeting, Sidney, NE
- **June 10** – Pea and Lentil Meeting, Sidney, NE
- **June 14** – Field Day, Stumpf Farm 10:00a MDT, Grant, NE - Sarah
- **June 14** – Field Day, Peters Seed Farm 5:00p CDT, McCook, NE - Sarah
- **June 15** –Field Day, HPAL Pea Variety Tour 3:00p MDT, Sidney, NE -Sarah
- **June 15** –Field Day, HPAL Wheat Tour 4:00p MDT, Sidney, NE - Sarah
- **June 15** – Field Day, HPAL Anniversary Celebration Supper 6:30p MDT, Sidney, NE - Sarah
- **June 16** – Field Day, Wyatt Farm 10:00a MDT, Banner County, NE - Sarah
- **June 16** – Field Day, Cullan Farm Seed 3:00p MDT & 5:00p Hemingford, NE - Sarah
- **June 17** – Field Day, V&F Farms 10:00a MDT, Chappell, NE - Sarah
- **June 24** – US Wheat Trade Team from Cape Town, South Africa
- **June 28** – US Wheat Crop Update, Virtual - Royce

- **June 28-July 2** – USW Summer Meeting, Nashville, TN – Royce, Sarah, Bob, Tyson

### July 2021

- **July 4** – Independence Day – State Offices Closed
- **July 7** – U.S. Wheat China Conference, Virtual 7:00pm – Royce
- **July 29** – Wheat Foods Council Summer Meeting (*Virtual*) - Sarah

### August 2021

- **TBD** – Governor’s Trade Mission to Ireland, U.K. & Europe
- **August 3-4** – NE Ag and Econ Development Summit, Kearney – Royce, Sarah
- **August 10** – Flohr Field Day, Chappel - Sarah
- **August 10** – Kriesel Field Day, Gurley - Sarah
- **August 11** – Cullan Field Day, Hemingford – Sarah

### September 2021

- **August 31-September 2** – NE State FFA Largest Classroom Days, Grand Island, NE - Sarah
- **September 2** – Wheat & Alfalfa Expo, Crete
- **Sep 6** – Labor Day – State Offices Closed
- **TBD** – Governor’s Trade Mission to Canada

### October 2021

- **October 6-7** – State Wheat Commission Execs Meeting, Portland OR - Royce
- **Oct 11** – Columbus Day – State Offices Closed
- **October 28** – WMC Fall Board Meeting, Location TBD

### November 2021

- **Nov 11** – Veterans Day – State Offices Closed
- **Nov 25** – Thanksgiving – State Offices Closed
- **Nov 26** – Day after Thanksgiving – State Offices Closed

### December 2021

- **Dec 24** – Christmas Day (observed) – State Offices Closed
- **Dec 31** – New Year’s Day (observed) – State Offices Closed

### January 2020

- **Jan 10-14** – USW/NAWG Joint Winter Meeting, Washington, D.C. – Royce
- **Jan 17-20** – Wheat Foods Council Annual Meeting, Charleston, SC - Sarah

DESCRIPTION	Approved
	FY 21/22
<b>BOARD OF DIRECTORS</b>	
Board & Lodging	5,000
Commercial Transportation	250
Board Meeting Expenses/Other Meeting Rooms	250
Conference Registration	250
Meals Not In Travel Status/One Day Travel	1,000
Misc. Travel Expense	300
Other Operating	250
Personal Vehicle Mileage	7,000
Misc. Board Expense	1,500
<b>TOTAL</b>	<b>15,800</b>

DESCRIPTION	Approved
	FY 21/22
<b>INTERNATIONAL MARKETING</b>	
U.S. Wheat Associates	174,400
Wheat Marketing Center - Improve Competitive Edge of NE Wheat	20,000
WMC - Wheat Export and Marketing Workshop - Portland Tour	8,000
WMC - Wheat Export and Marketing Workshop - Portland Tour Scholarships	600
International Marketing Travel	25,000
Trade Teams/Promotional	2,500
World Staff Conference	2,500
Nebraska Dept. of Ag - Developing Wheat Customer Contacts in Asia	1,000
<b>TOTAL</b>	<b>234,000</b>

DESCRIPTION	Approved
	FY 21/22
<b>DOMESTIC MARKETING</b>	
Wheat Foods Council	20,732
Wheat Quality Council	3,000
Domestic Marketing Travel	12,000
Plains Grain, Inc.-GP Regional Wheat Quality Survey	12,972
<b>TOTAL</b>	<b>48,704</b>

DESCRIPTION	Approved
	FY 21/22
<b>RESEARCH</b>	
Improving Winter Wheat Varieties for Nebraska - HRW & HWW	120,000
Hybrid Wheat Development	10,000
Variety Testing of Varieties Dev. Outside Nebraska (R&D 20,000 FY 11-12)	10,000
Selecting High Quality NE Wheat for Market Needs	47,000
Mitigating Winter Wheat Losses Caused by Diseases (R&D 33,314 FY 11-12)	25,000

USDA/ARS Development of Biotech Traits for Resistance of Viral Diseases	10,000
State variety testing of UNL and USDA bred winter wheat "pipeline" & released var.	10,000
Improving Nitrogen Management in Dryland Wheat Production	20,000
Develop a UNL-TAPS Program for Wheat	15,000
Development of Swafly Rating Protocol for NE Wheat Varieties	15,000
<b>TOTAL</b>	<b>282,000</b>

DESCRIPTION	Approved
	FY 21/22
<b>POLICY DEVELOPMENT</b>	
National Assn of Wheat Growers	41,000
NE Wheat Growers Assn - Wheat Issues Monitoring	27,500
<b>TOTAL</b>	<b>68,500</b>

DESCRIPTION	Approved
	FY 21/22
<b>PUBLICITY/EDUCATION</b>	
KRVN Talking Nebraska Wheat	900
KRVN/NCIA - "Growing Wheat Well" Radio Series	2,678
NE Ag Youth Council (NAYC) - Sponsorship of NAYI	0*
NE FFA & NE FFA Foundation	1,500
NE 4-H & NE 4-H Foundation	1,500
LEAD Program - Nebraska Ag Leadership Council (NALC)	1,500
NWGA Wheat Education and Outreach	2,500
Home Baking Association	1,000
Bake & Take Promotion (Office)	1,000
Nebraska Foundation for Ag Awareness - Ag in the Classroom	1,500
NE Wheat Board Education/Promotion Fund	10,000
Nebraska Wheat Website	2,500
AFAN	500
Nebraska Grain and Feed Assoc. - Grain Engulfment Safety Education	500
Youth Ambassador Program	2,500
Nebraska Academy of Nutrition and Dietetics	1,000
Progressive Farmer/NE Farmer Advertising HHD Booth	4,500
Insight Marketing - Full Design & Development website	18,000
Brokaw Marketing - Ag Sack Lunch Program	1,000
<b>TOTAL</b>	<b>54,578</b>

<b>TOTAL CONTRACTS</b>	<b>703,582</b>
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